

Local Market Update – October 2017

This is a research tool provided by the Big Sky Country MLS



Bozeman City Limits

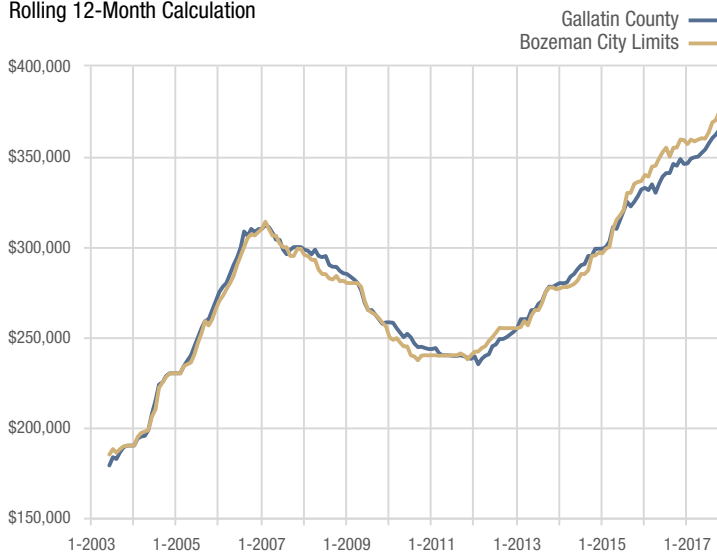
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	32	34	+ 6.3%	601	591	- 1.7%
Pending Sales	39	49	+ 25.6%	537	513	- 4.5%
Closed Sales	52	54	+ 3.8%	512	480	- 6.3%
Days on Market Until Sale	60	48	- 20.0%	64	57	- 10.9%
Median Sales Price*	\$369,500	\$388,000	+ 5.0%	\$359,900	\$380,000	+ 5.6%
Average Sales Price*	\$416,315	\$455,659	+ 9.5%	\$402,194	\$422,837	+ 5.1%
Percent of List Price Received*	98.7%	98.2%	- 0.5%	99.0%	99.2%	+ 0.2%
Inventory of Homes for Sale	122	110	- 9.8%	—	—	—
Months Supply of Inventory	2.5	2.3	- 8.0%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	22	25	+ 13.6%	414	484	+ 16.9%
Pending Sales	27	31	+ 14.8%	416	396	- 4.8%
Closed Sales	31	32	+ 3.2%	384	345	- 10.2%
Days on Market Until Sale	49	28	- 42.9%	59	64	+ 8.5%
Median Sales Price*	\$265,365	\$242,450	- 8.6%	\$235,250	\$272,000	+ 15.6%
Average Sales Price*	\$325,239	\$270,981	- 16.7%	\$257,055	\$309,042	+ 20.2%
Percent of List Price Received*	99.3%	99.2%	- 0.1%	99.0%	99.7%	+ 0.7%
Inventory of Homes for Sale	60	92	+ 53.3%	—	—	—
Months Supply of Inventory	1.6	2.5	+ 56.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

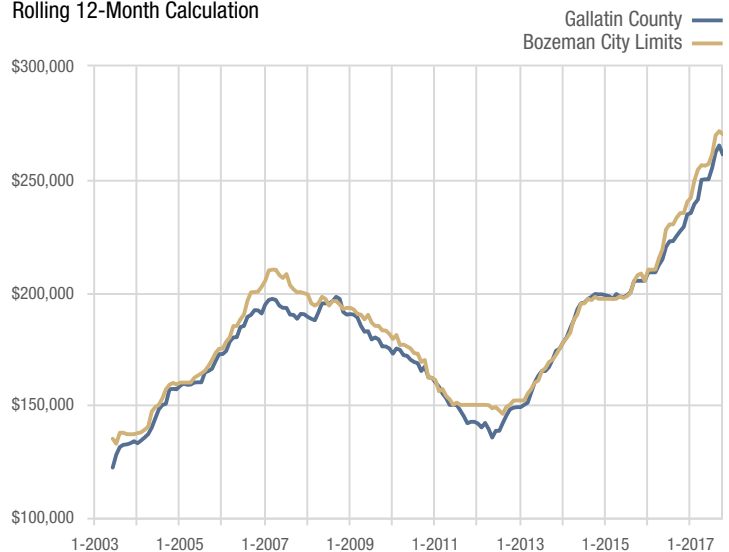
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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Bozeman Areas Outside City Limits

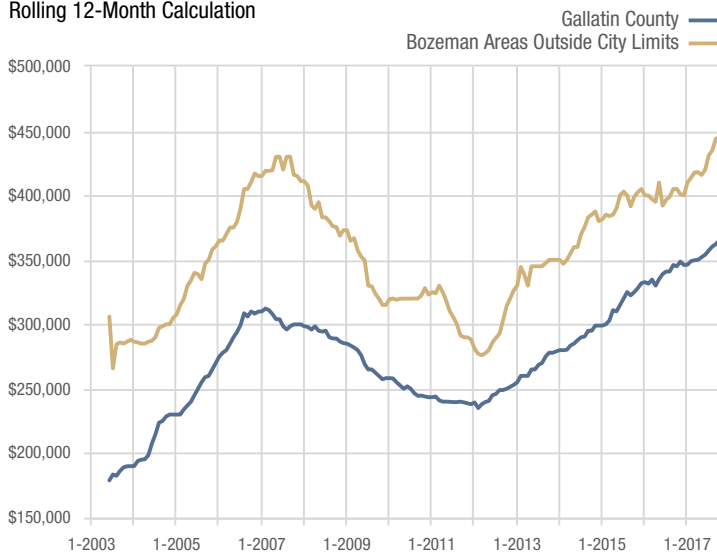
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	33	32	- 3.0%	594	507	- 14.6%
Pending Sales	35	46	+ 31.4%	449	364	- 18.9%
Closed Sales	38	36	- 5.3%	412	363	- 11.9%
Days on Market Until Sale	65	61	- 6.2%	81	73	- 9.9%
Median Sales Price*	\$435,000	\$445,729	+ 2.5%	\$402,500	\$450,000	+ 11.8%
Average Sales Price*	\$580,419	\$536,016	- 7.7%	\$512,578	\$583,367	+ 13.8%
Percent of List Price Received*	98.3%	97.9%	- 0.4%	98.1%	98.1%	0.0%
Inventory of Homes for Sale	207	166	- 19.8%	—	—	—
Months Supply of Inventory	5.0	4.7	- 6.0%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	4	10	+ 150.0%	58	76	+ 31.0%
Pending Sales	4	13	+ 225.0%	51	69	+ 35.3%
Closed Sales	7	6	- 14.3%	52	53	+ 1.9%
Days on Market Until Sale	20	28	+ 40.0%	37	39	+ 5.4%
Median Sales Price*	\$276,000	\$264,950	- 4.0%	\$225,950	\$255,000	+ 12.9%
Average Sales Price*	\$282,271	\$272,542	- 3.4%	\$234,369	\$261,217	+ 11.5%
Percent of List Price Received*	99.4%	99.6%	+ 0.2%	99.0%	99.3%	+ 0.3%
Inventory of Homes for Sale	7	6	- 14.3%	—	—	—
Months Supply of Inventory	1.3	0.9	- 30.8%	—	—	—

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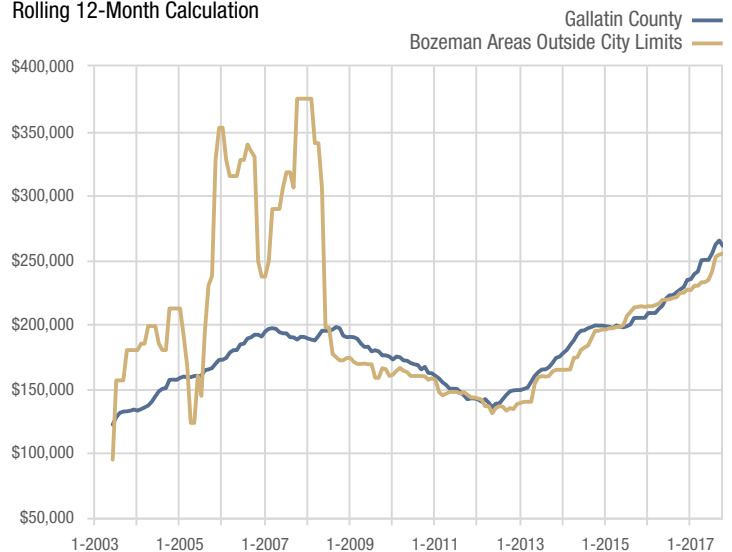
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Belgrade

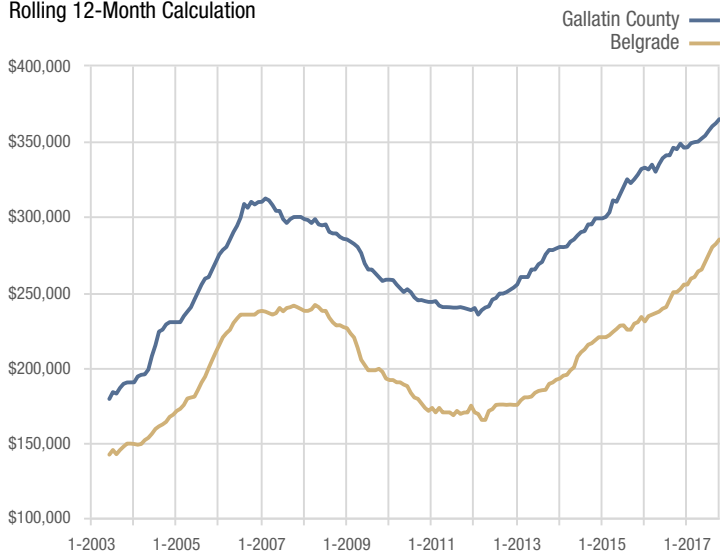
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	24	36	+ 50.0%	330	376	+ 13.9%
Pending Sales	22	31	+ 40.9%	266	321	+ 20.7%
Closed Sales	26	32	+ 23.1%	247	304	+ 23.1%
Days on Market Until Sale	49	26	- 46.9%	40	38	- 5.0%
Median Sales Price*	\$260,000	\$289,200	+ 11.2%	\$252,900	\$285,750	+ 13.0%
Average Sales Price*	\$303,175	\$302,630	- 0.2%	\$283,237	\$321,769	+ 13.6%
Percent of List Price Received*	98.5%	99.3%	+ 0.8%	99.3%	99.0%	- 0.3%
Inventory of Homes for Sale	75	65	- 13.3%	—	—	—
Months Supply of Inventory	3.1	2.2	- 29.0%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	6	1	- 83.3%	77	81	+ 5.2%
Pending Sales	7	4	- 42.9%	81	79	- 2.5%
Closed Sales	7	10	+ 42.9%	77	70	- 9.1%
Days on Market Until Sale	41	9	- 78.0%	49	29	- 40.8%
Median Sales Price*	\$176,000	\$189,500	+ 7.7%	\$167,000	\$186,500	+ 11.7%
Average Sales Price*	\$176,429	\$182,540	+ 3.5%	\$164,688	\$184,304	+ 11.9%
Percent of List Price Received*	99.9%	98.9%	- 1.0%	99.6%	99.4%	- 0.2%
Inventory of Homes for Sale	9	5	- 44.4%	—	—	—
Months Supply of Inventory	1.2	0.7	- 41.7%	—	—	—

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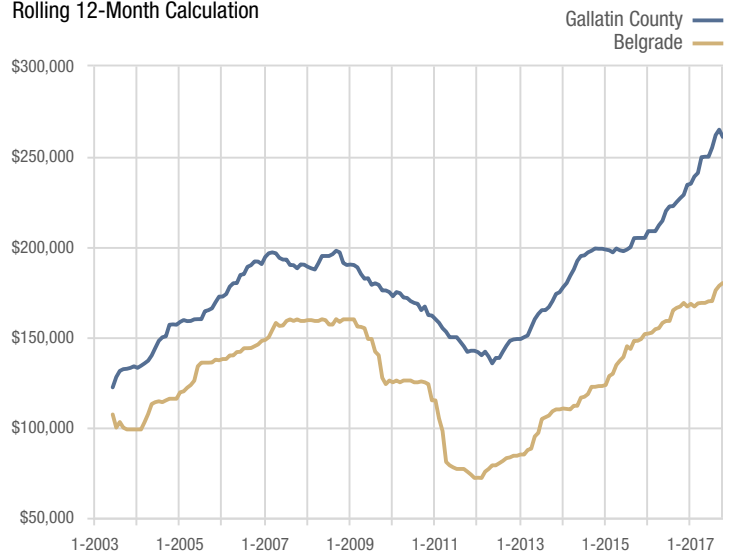
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Greater Manhattan

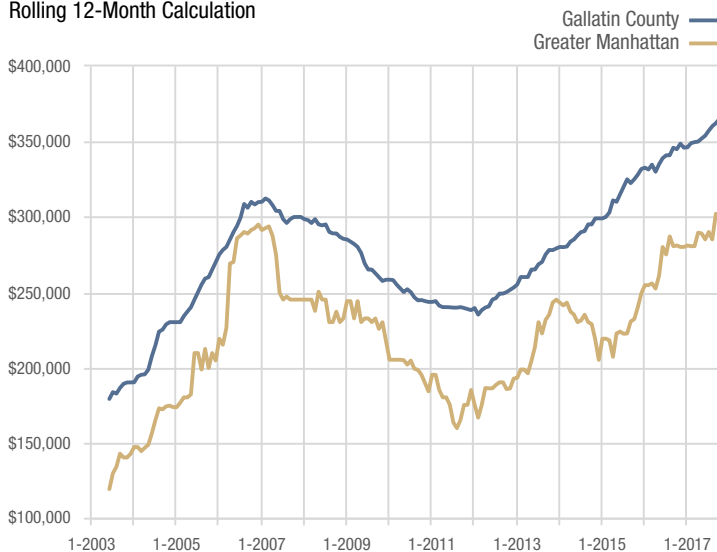
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	5	8	+ 60.0%	96	78	- 18.8%
Pending Sales	6	3	- 50.0%	63	54	- 14.3%
Closed Sales	6	4	- 33.3%	55	51	- 7.3%
Days on Market Until Sale	44	13	- 70.5%	65	68	+ 4.6%
Median Sales Price*	\$370,000	\$322,450	- 12.9%	\$280,000	\$307,000	+ 9.6%
Average Sales Price*	\$433,817	\$324,725	- 25.1%	\$323,989	\$368,443	+ 13.7%
Percent of List Price Received*	97.9%	99.7%	+ 1.8%	98.3%	98.3%	0.0%
Inventory of Homes for Sale	28	29	+ 3.6%	—	—	—
Months Supply of Inventory	4.7	5.9	+ 25.5%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	1	1	0.0%	8	10	+ 25.0%
Pending Sales	0	1	—	10	9	- 10.0%
Closed Sales	0	0	—	10	8	- 20.0%
Days on Market Until Sale	—	—	—	103	9	- 91.3%
Median Sales Price*	—	—	—	\$176,950	\$134,000	- 24.3%
Average Sales Price*	—	—	—	\$164,445	\$144,438	- 12.2%
Percent of List Price Received*	—	—	—	97.7%	99.0%	+ 1.3%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.8	0.8	- 55.6%	—	—	—

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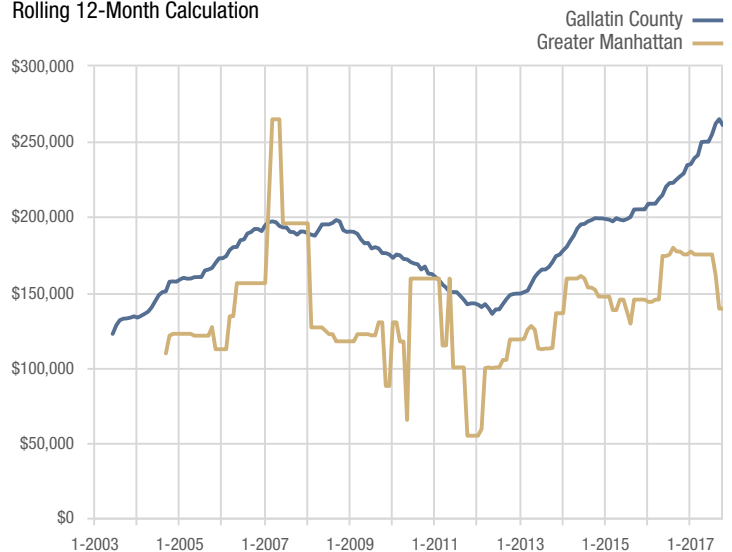
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Greater Three Forks

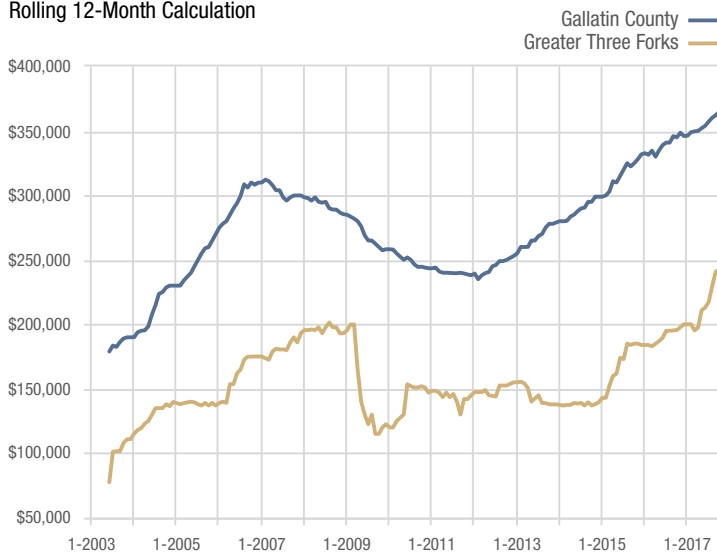
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	1	3	+ 200.0%	46	56	+ 21.7%
Pending Sales	0	3	—	37	37	0.0%
Closed Sales	5	6	+ 20.0%	35	33	- 5.7%
Days on Market Until Sale	12	37	+ 208.3%	62	61	- 1.6%
Median Sales Price*	\$205,000	\$288,500	+ 40.7%	\$200,000	\$255,500	+ 27.8%
Average Sales Price*	\$219,980	\$267,167	+ 21.5%	\$240,347	\$252,656	+ 5.1%
Percent of List Price Received*	100.3%	96.7%	- 3.6%	96.2%	96.9%	+ 0.7%
Inventory of Homes for Sale	13	14	+ 7.7%	—	—	—
Months Supply of Inventory	2.7	3.9	+ 44.4%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	0	0	—	10	0	- 100.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	0	2	—
Days on Market Until Sale	—	—	—	—	154	—
Median Sales Price*	—	—	—	—	\$238,368	—
Average Sales Price*	—	—	—	—	\$238,368	—
Percent of List Price Received*	—	—	—	—	101.4%	—
Inventory of Homes for Sale	9	5	- 44.4%	—	—	—
Months Supply of Inventory	9.0	5.0	- 44.4%	—	—	—

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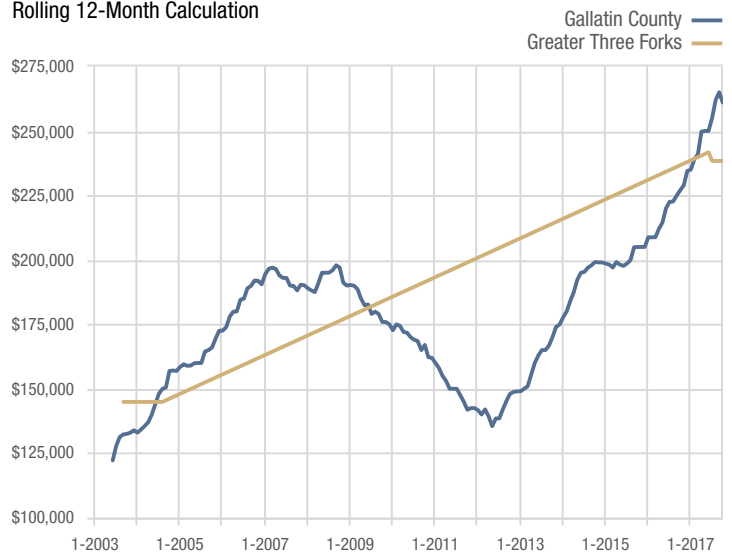
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Greater Big Sky

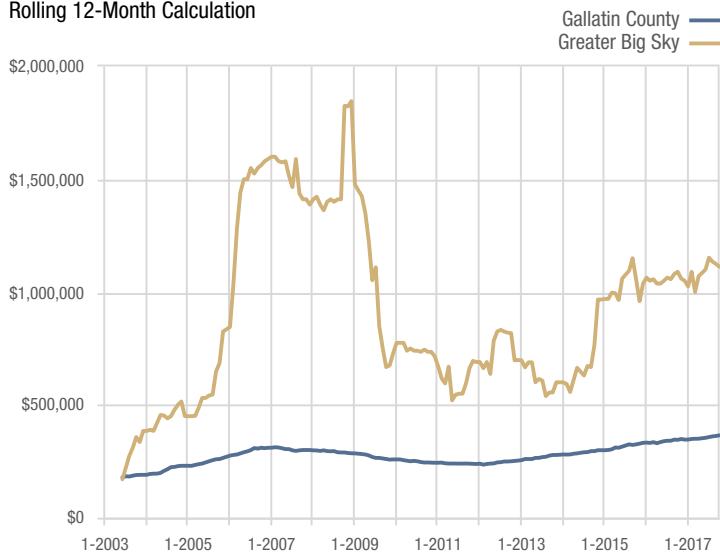
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	2	7	+ 250.0%	98	98	0.0%
Pending Sales	5	6	+ 20.0%	56	73	+ 30.4%
Closed Sales	5	10	+ 100.0%	55	65	+ 18.2%
Days on Market Until Sale	290	117	- 59.7%	237	211	- 11.0%
Median Sales Price*	\$749,000	\$627,500	- 16.2%	\$1,050,000	\$1,152,500	+ 9.8%
Average Sales Price*	\$822,800	\$935,250	+ 13.7%	\$1,546,607	\$1,334,020	- 13.7%
Percent of List Price Received*	96.6%	94.2%	- 2.5%	95.5%	94.9%	- 0.6%
Inventory of Homes for Sale	84	66	- 21.4%	—	—	—
Months Supply of Inventory	15.8	9.1	- 42.4%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	24	14	- 41.7%	196	164	- 16.3%
Pending Sales	11	10	- 9.1%	156	155	- 0.6%
Closed Sales	27	21	- 22.2%	145	146	+ 0.7%
Days on Market Until Sale	128	125	- 2.3%	163	137	- 16.0%
Median Sales Price*	\$340,000	\$365,900	+ 7.6%	\$322,500	\$365,000	+ 13.2%
Average Sales Price*	\$344,974	\$444,638	+ 28.9%	\$395,570	\$450,655	+ 13.9%
Percent of List Price Received*	96.1%	96.2%	+ 0.1%	95.5%	96.3%	+ 0.8%
Inventory of Homes for Sale	127	92	- 27.6%	—	—	—
Months Supply of Inventory	8.6	6.5	- 24.4%	—	—	—

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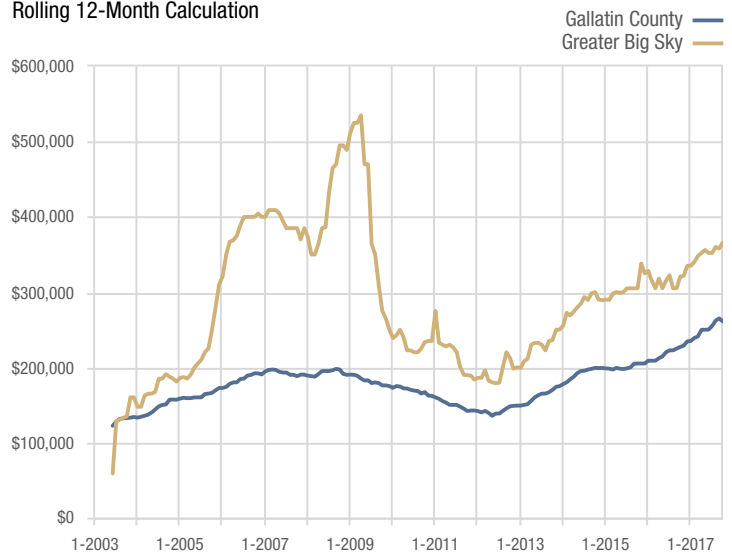
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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West Yellowstone

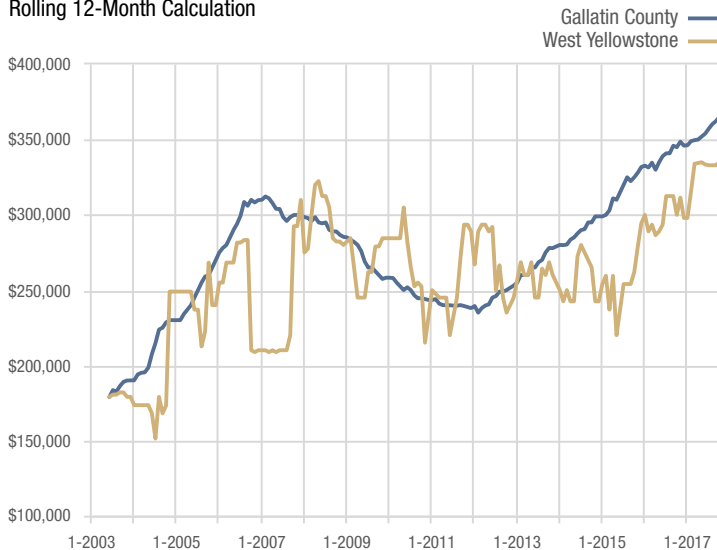
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	3	5	+ 66.7%	41	47	+ 14.6%
Pending Sales	1	6	+ 500.0%	24	32	+ 33.3%
Closed Sales	4	5	+ 25.0%	23	24	+ 4.3%
Days on Market Until Sale	55	16	- 70.9%	188	127	- 32.4%
Median Sales Price*	\$264,000	\$295,000	+ 11.7%	\$289,000	\$330,000	+ 14.2%
Average Sales Price*	\$270,250	\$358,000	+ 32.5%	\$311,128	\$498,500	+ 60.2%
Percent of List Price Received*	95.8%	97.0%	+ 1.3%	93.9%	94.7%	+ 0.9%
Inventory of Homes for Sale	33	24	- 27.3%	—	—	—
Months Supply of Inventory	14.1	7.3	- 48.2%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	0	1	—	4	8	+ 100.0%
Pending Sales	0	3	—	6	7	+ 16.7%
Closed Sales	1	1	0.0%	6	5	- 16.7%
Days on Market Until Sale	47	28	- 40.4%	101	23	- 77.2%
Median Sales Price*	\$727,500	\$245,000	- 66.3%	\$181,250	\$195,000	+ 7.6%
Average Sales Price*	\$727,500	\$245,000	- 66.3%	\$327,000	\$165,880	- 49.3%
Percent of List Price Received*	96.4%	99.2%	+ 2.9%	95.6%	99.6%	+ 4.2%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.8	—	—	—	—

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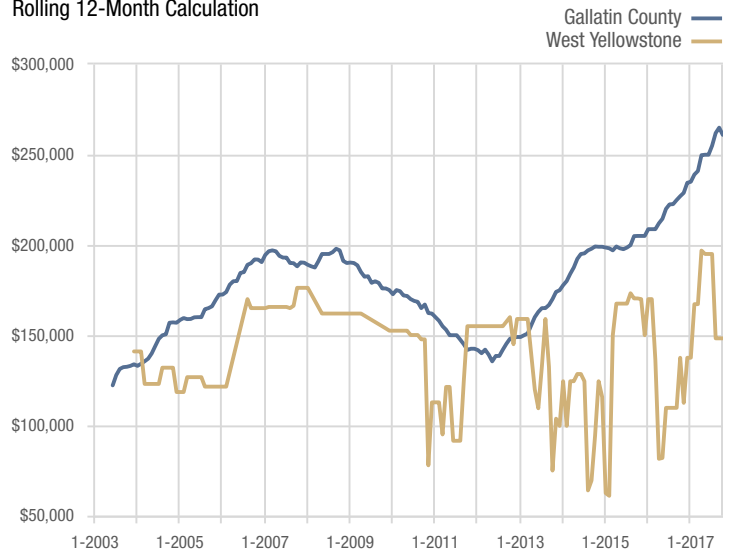
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Livingston City Limits

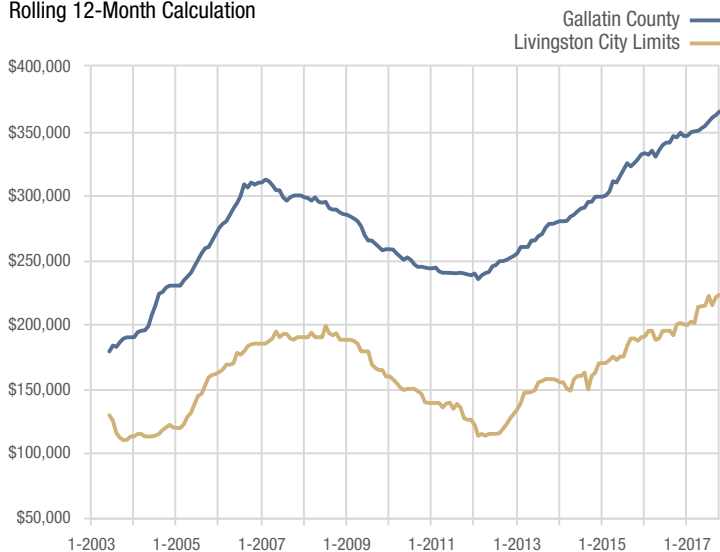
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	12	15	+ 25.0%	155	155	0.0%
Pending Sales	13	14	+ 7.7%	119	148	+ 24.4%
Closed Sales	9	14	+ 55.6%	113	134	+ 18.6%
Days on Market Until Sale	98	34	- 65.3%	67	53	- 20.9%
Median Sales Price*	\$247,500	\$250,000	+ 1.0%	\$202,000	\$229,450	+ 13.6%
Average Sales Price*	\$281,867	\$244,617	- 13.2%	\$208,008	\$231,317	+ 11.2%
Percent of List Price Received*	93.3%	96.8%	+ 3.8%	96.1%	97.3%	+ 1.2%
Inventory of Homes for Sale	43	28	- 34.9%	—	—	—
Months Supply of Inventory	3.9	2.1	- 46.2%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	0	1	—	16	27	+ 68.8%
Pending Sales	1	6	+ 500.0%	8	25	+ 212.5%
Closed Sales	1	4	+ 300.0%	9	16	+ 77.8%
Days on Market Until Sale	5	26	+ 420.0%	24	24	0.0%
Median Sales Price*	\$154,750	\$214,836	+ 38.8%	\$167,000	\$150,250	- 10.0%
Average Sales Price*	\$154,750	\$200,543	+ 29.6%	\$163,950	\$194,716	+ 18.8%
Percent of List Price Received*	97.0%	98.8%	+ 1.9%	98.7%	96.8%	- 1.9%
Inventory of Homes for Sale	6	2	- 66.7%	—	—	—
Months Supply of Inventory	3.2	0.7	- 78.1%	—	—	—

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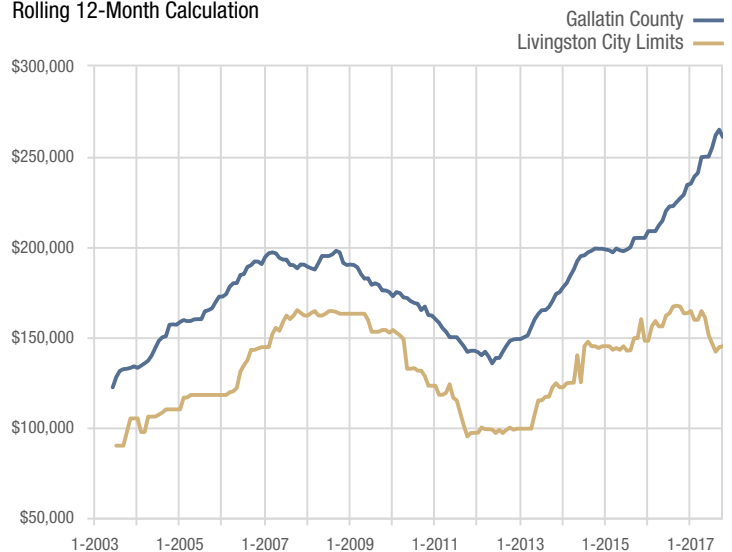
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Park County

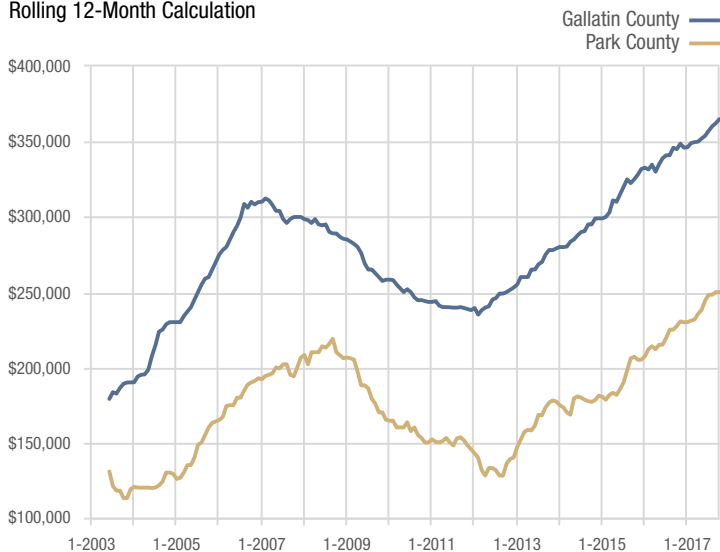
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	18	17	- 5.6%	240	237	- 1.3%
Pending Sales	17	16	- 5.9%	165	203	+ 23.0%
Closed Sales	18	16	- 11.1%	156	191	+ 22.4%
Days on Market Until Sale	102	66	- 35.3%	87	73	- 16.1%
Median Sales Price*	\$336,000	\$265,000	- 21.1%	\$231,750	\$265,000	+ 14.3%
Average Sales Price*	\$339,794	\$272,071	- 19.9%	\$265,318	\$295,920	+ 11.5%
Percent of List Price Received*	94.8%	96.7%	+ 2.0%	95.9%	96.7%	+ 0.8%
Inventory of Homes for Sale	97	70	- 27.8%	—	—	—
Months Supply of Inventory	6.2	3.8	- 38.7%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	1	1	0.0%	17	30	+ 76.5%
Pending Sales	1	7	+ 600.0%	8	26	+ 225.0%
Closed Sales	1	4	+ 300.0%	10	16	+ 60.0%
Days on Market Until Sale	5	26	+ 420.0%	30	24	- 20.0%
Median Sales Price*	\$154,750	\$214,836	+ 38.8%	\$168,250	\$150,250	- 10.7%
Average Sales Price*	\$154,750	\$200,543	+ 29.6%	\$174,055	\$194,716	+ 11.9%
Percent of List Price Received*	97.0%	98.8%	+ 1.9%	98.8%	96.8%	- 2.0%
Inventory of Homes for Sale	8	3	- 62.5%	—	—	—
Months Supply of Inventory	4.0	1.0	- 75.0%	—	—	—

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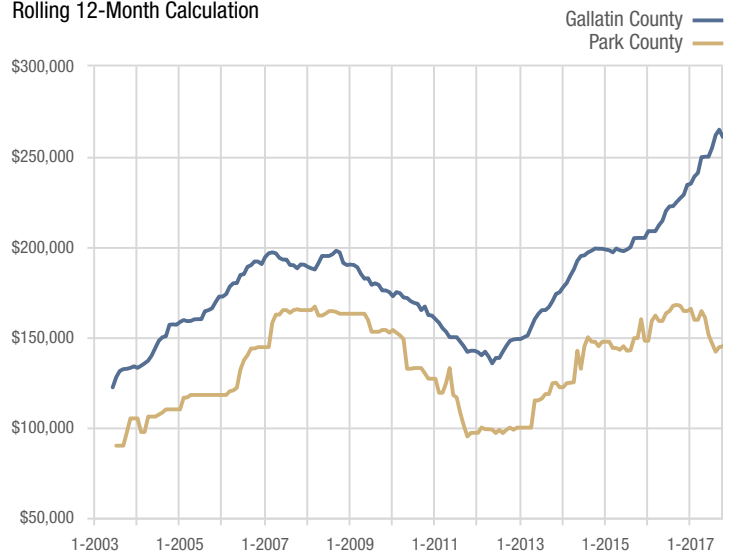
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Beaverhead County

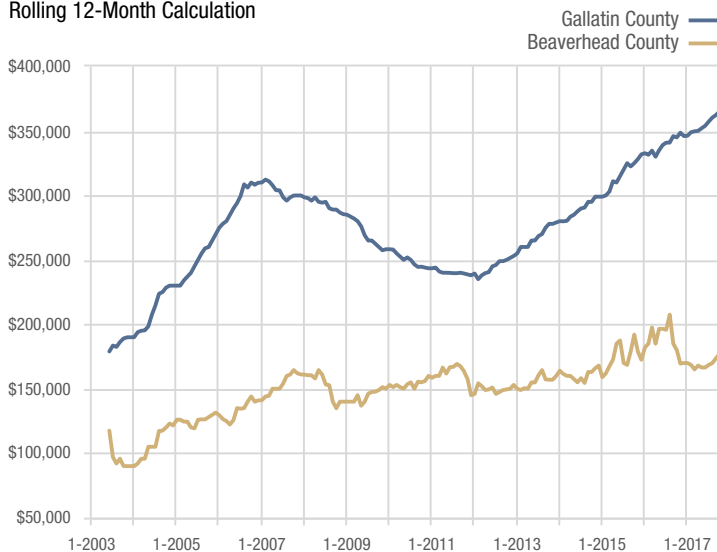
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	10	10	0.0%	134	119	- 11.2%
Pending Sales	4	8	+ 100.0%	87	78	- 10.3%
Closed Sales	4	8	+ 100.0%	79	77	- 2.5%
Days on Market Until Sale	135	34	- 74.8%	129	88	- 31.8%
Median Sales Price*	\$120,250	\$242,500	+ 101.7%	\$180,000	\$180,000	0.0%
Average Sales Price*	\$168,625	\$246,000	+ 45.9%	\$204,885	\$208,432	+ 1.7%
Percent of List Price Received*	96.4%	97.0%	+ 0.6%	95.3%	94.5%	- 0.8%
Inventory of Homes for Sale	64	58	- 9.4%	—	—	—
Months Supply of Inventory	8.4	7.7	- 8.3%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	0	1	—	4	6	+ 50.0%
Pending Sales	0	0	—	5	2	- 60.0%
Closed Sales	1	0	- 100.0%	5	2	- 60.0%
Days on Market Until Sale	5	—	—	115	43	- 62.6%
Median Sales Price*	\$147,000	—	—	\$135,000	\$139,000	+ 3.0%
Average Sales Price*	\$147,000	—	—	\$134,400	\$139,000	+ 3.4%
Percent of List Price Received*	98.1%	—	—	95.6%	99.0%	+ 3.6%
Inventory of Homes for Sale	0	4	—	—	—	—
Months Supply of Inventory	—	4.0	—	—	—	—

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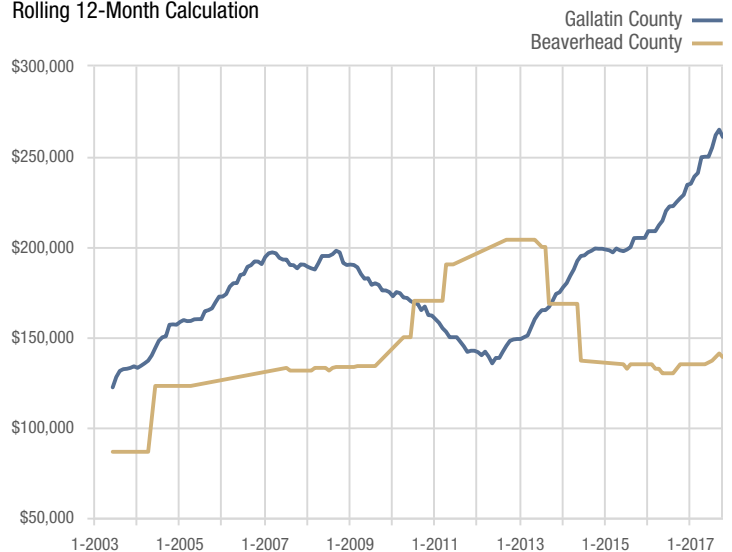
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Madison County

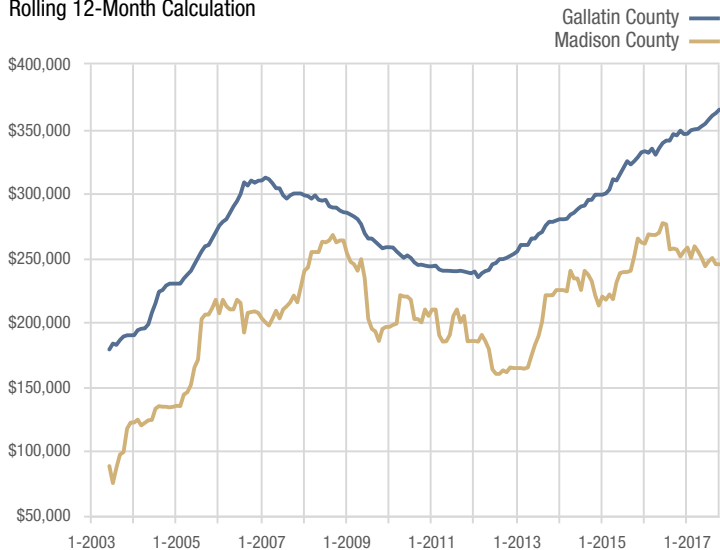
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	13	11	- 15.4%	177	167	- 5.6%
Pending Sales	10	13	+ 30.0%	110	100	- 9.1%
Closed Sales	6	15	+ 150.0%	98	86	- 12.2%
Days on Market Until Sale	130	102	- 21.5%	167	148	- 11.4%
Median Sales Price*	\$341,000	\$265,000	- 22.3%	\$258,000	\$244,250	- 5.3%
Average Sales Price*	\$331,167	\$308,500	- 6.8%	\$302,824	\$314,631	+ 3.9%
Percent of List Price Received*	95.2%	94.7%	- 0.5%	94.0%	95.2%	+ 1.3%
Inventory of Homes for Sale	124	113	- 8.9%	—	—	—
Months Supply of Inventory	12.8	12.7	- 0.8%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	0	0	—	1	9	+ 800.0%
Pending Sales	0	0	—	0	7	—
Closed Sales	0	3	—	0	6	—
Days on Market Until Sale	—	81	—	—	86	—
Median Sales Price*	—	\$190,000	—	—	\$186,950	—
Average Sales Price*	—	\$187,967	—	—	\$189,183	—
Percent of List Price Received*	—	97.0%	—	—	96.0%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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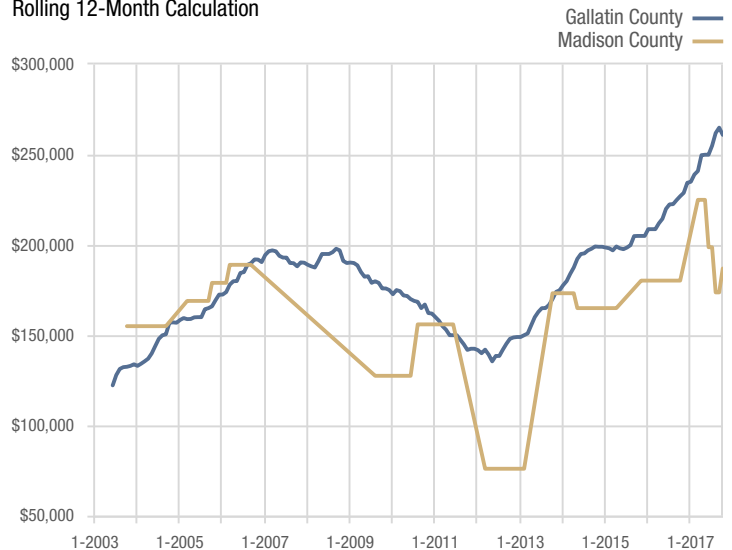
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Jefferson County

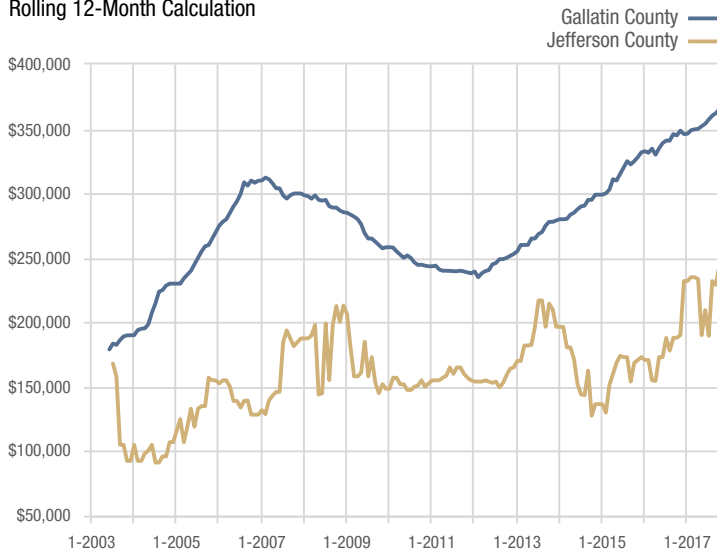
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	3	4	+ 33.3%	50	53	+ 6.0%
Pending Sales	1	4	+ 300.0%	29	33	+ 13.8%
Closed Sales	3	3	0.0%	25	26	+ 4.0%
Days on Market Until Sale	143	71	- 50.3%	183	137	- 25.1%
Median Sales Price*	\$190,000	\$258,000	+ 35.8%	\$188,000	\$189,000	+ 0.5%
Average Sales Price*	\$254,667	\$271,967	+ 6.8%	\$249,576	\$240,338	- 3.7%
Percent of List Price Received*	99.0%	97.2%	- 1.8%	95.4%	95.5%	+ 0.1%
Inventory of Homes for Sale	31	23	- 25.8%	—	—	—
Months Supply of Inventory	10.7	7.0	- 34.6%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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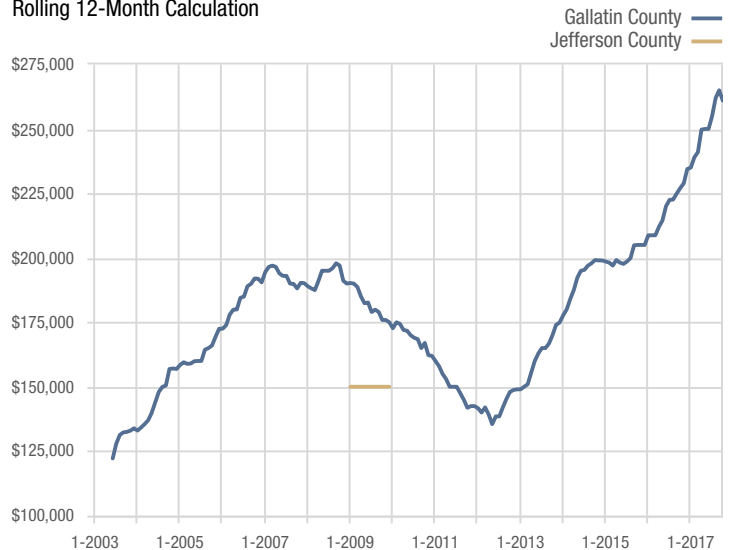
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

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Broadwater County

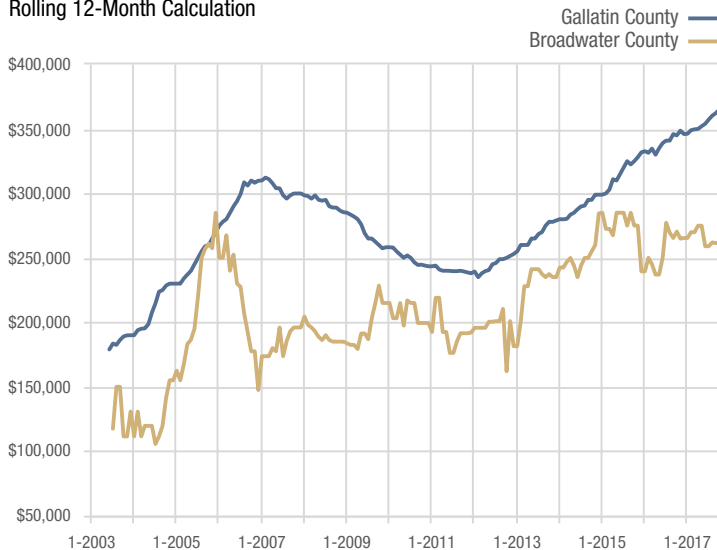
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	1	4	+ 300.0%	65	58	- 10.8%
Pending Sales	1	5	+ 400.0%	39	41	+ 5.1%
Closed Sales	5	5	0.0%	41	37	- 9.8%
Days on Market Until Sale	123	26	- 78.9%	101	93	- 7.9%
Median Sales Price*	\$274,900	\$279,000	+ 1.5%	\$265,900	\$262,000	- 1.5%
Average Sales Price*	\$275,480	\$268,800	- 2.4%	\$264,640	\$271,319	+ 2.5%
Percent of List Price Received*	98.5%	100.1%	+ 1.6%	96.7%	98.2%	+ 1.6%
Inventory of Homes for Sale	16	15	- 6.3%	—	—	—
Months Supply of Inventory	4.2	4.2	0.0%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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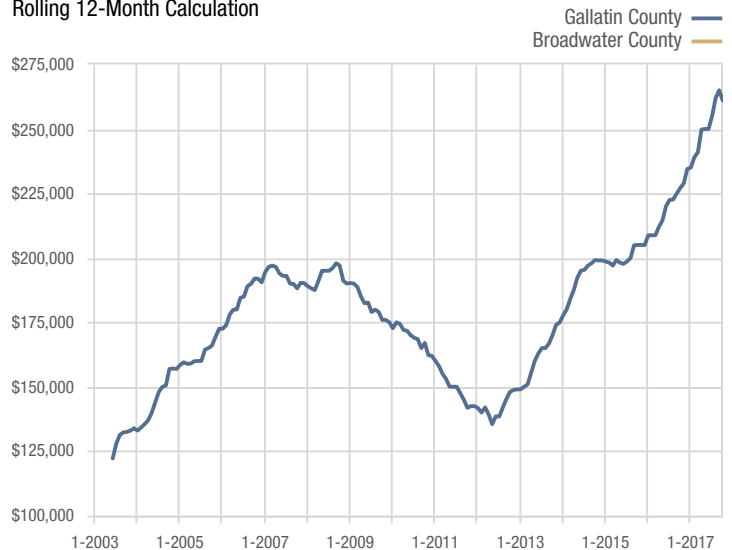
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

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Sweet Grass County

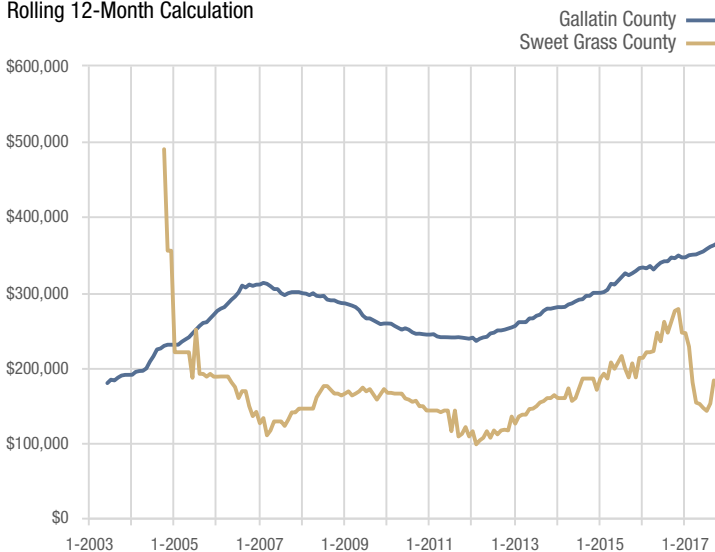
Single Family	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	60	51	- 15.0%
Pending Sales	3	3	0.0%	36	34	- 5.6%
Closed Sales	2	5	+ 150.0%	32	32	0.0%
Days on Market Until Sale	196	170	- 13.3%	109	140	+ 28.4%
Median Sales Price*	\$217,750	\$125,000	- 42.6%	\$280,000	\$197,500	- 29.5%
Average Sales Price*	\$217,750	\$232,500	+ 6.8%	\$244,997	\$224,545	- 8.3%
Percent of List Price Received*	93.4%	90.0%	- 3.6%	92.6%	93.4%	+ 0.9%
Inventory of Homes for Sale	33	30	- 9.1%	—	—	—
Months Supply of Inventory	9.3	9.7	+ 4.3%	—	—	—

Condo/Townhouse	October			Year to Date		
	2016	2017	% Change	Thru 10-2016	Thru 10-2017	% Change
Key Metrics						
New Listings	1	0	- 100.0%	5	2	- 60.0%
Pending Sales	1	0	- 100.0%	3	2	- 33.3%
Closed Sales	0	1	—	2	3	+ 50.0%
Days on Market Until Sale	—	8	—	149	38	- 74.5%
Median Sales Price*	—	\$128,000	—	\$111,000	\$108,500	- 2.3%
Average Sales Price*	—	\$128,000	—	\$111,000	\$112,500	+ 1.4%
Percent of List Price Received*	—	97.0%	—	94.5%	96.4%	+ 2.0%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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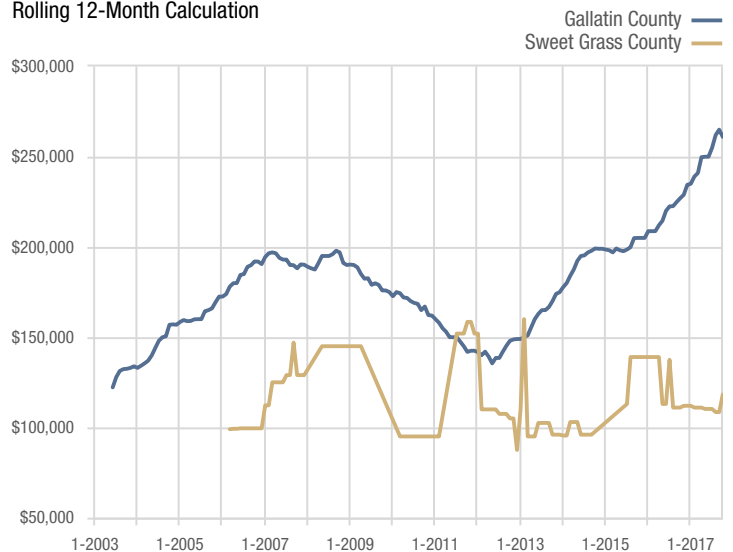
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

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