## Gallatin Association of REALTORS®

2021/2022 Education Calendar

Date/Time	Course Name	Mode of Instruction/Location	Speaker	Cr.	Sponsor
11/3/2021	Commercial Panel: How to Get Into Selling	In person - Springhill Suites Bozeman	Ryan Springer, Jamie	1	N/A
9 am - 10: 30 am	Commercial Real Estate		Chu, Joe Cobb		
12/1/2021	Supervising Broker Update	Virtual - GAR Learning Center	Zane Sullivan	4	RedPoint Home
8 am - Noon					Inspections
12/1/2021	Montana Forms	Virtual - GAR Learning Center	Zane Sullivan/Robyn	4	American Land Title
1 pm - 5 pm			Erlenbush		Company
1/14/2022	New Year, New Strategies!	Virtual - GAR Learning Center	Marc Cunningham	3	U.S. Bank
9 am - noon	Strategies for a Successful Career in Real Estate				
1/14/2022	Grow Your Business By Offering Property	Virtual - GAR Learning Center	Marc Cunningham	3	Handy Andy's Building
1 pm - 4 pm	Management Services				Solutions, LLC
2/2/2022	Methamphetamine Awareness	Virtual - GAR Learning Center	Tiffany Ott	4	American Land Title
8 am - noon					Company
2/2/2022	Up in Smoke - Cannabis and Real Estate	Virtual - GAR Learning Center	Trista Curzydlo	1	American Land Title
1 pm - 2 pm					Company
2/11/2022	Lender Panel	In person - Springhill Suites Bozeman	TBD	1	N/A
9 am - 10:30 am					
3/2/2022	What's Congress Up To? How Changing Federal	In person - Hilton Garden Inn Bozeman	Chris Bird	4	The Wood Team at
8 am - Noon	Tax Laws Impact Your Clients and the Real				HomeTown Lenders
	Estate Professional				
3/2/2022	Interesting Income Tax Aspects of Home	In person - Hilton Garden Inn Bozeman	Chris Bird	4	The Wood Team at
1 pm - 5 pm	Ownership				HomeTown Lenders
4/15/2022	April is Fair Housing Month!	Hybrid - GAR Learning Center & Hilton	Monica Neubauer	3	Opportunity
9 am - Noon	Fair Housing is Relevant	Garden Inn Bozeman			Mortgage
4/15/2022	Speak Up and Be Heard! New Communication	Hybrid - GAR Learning Center & Hilton	Monica Neubauer	3	Stockman Bank
1 pm - 4 pm	for a New Marketplace	Garden Inn Bozeman			
5/13/2022	May is Mental Health Awareness Month!	Hybrid - GAR Learning Center & Hilton	Bobbi Howe	3	The Wood Team at
9 am - Noon	Goals, Time Blocking, and Self Care	Garden Inn Bozeman			HomeTown Lenders
5/13/2022	Show me the Money: Agent Financials	Hybrid - GAR Learning Center & Hilton	Bobbi Howe	3	The Wood Team at
1 pm - 4 pm		Garden Inn Bozeman			HomeTown Lenders
6/1/2022	Surviving and Thriving In a Rapidly Evolving Real	In person - Bucks T4 Big Sky	John Tuccilo	4	U.S. Bank
8 am - Noon	Estate Industry - A Field Guide for Brokers				American Land Title
	(Supervising Broker Update)				Company
6/1/2022	The Economy and the Real Estate Industry	In person - Bucks T4 Big Sky	John Tuccilo/Leslie	4	U.S. Bank
1 pm - 5 pm			Appleton		

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8/3/2022 8 am - Noon	Montana Forms	In person - Hilton Garden Inn Bozeman	Zane Sullivan/Robyn Erlenbush	4	Handy Andy's Building Solutions LLC
8/3/2022 1 pm - 5 pm	Montana Rules & Regulations	In person - Hilton Garden Inn Bozeman	Zane Sullivan	4	RedPoint Home Inspections
9/7/2022 10 am - Noon	<i>September is REALTOR® Safety Month!</i> Active Shooter	In person - Hilton Garden Inn Bozeman	Ken Poteet	2	The Wood Team at HomeTown Lenders American Land Title Company
9/7/2022 1 pm - 3 pm	Drug Identification	In person - Hilton Garden Inn Bozeman	Ken Poteet	2	The Wood Team at HomeTown Lenders
9/13/2022 5 - 6:30 pm	Large Land Sales Panel	In person - Springhill Suites Bozeman	TBD	1	N/A
10/4/2022 9 am - 1 pm	Risk Management: What You Say and Do Can be Used Against You	In person - El Western Conference Center Ennis	Melanie McLane	4	The Wood Team at HomeTown Lenders American Land Title Company
10/5/2022 9 am - Noon	Multiple Offers: Keep it Legal Ethical & Sane (Code of Ethics)	Hybrid - GAR Learning Center & Hilton Garden Inn Bozeman	Melanie McLane	3	U.S. Bank American Land Title Company
10/5/2022 1 pm - 5 pm	Appraisals in an Overheated Market (For REALTORS <sup>®</sup> & Appraisers)	Hybrid - GAR Learning Center & Hilton Garden Inn Bozeman	Melanie McLane	4	U.S. Bank